



R K COLLEGE OF ENGINEERING

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(An ISO 9001:2015 Certified Institution)
Kethanakonda (V), Ibrahimpatnam (M), Vijayawada, AMARAVATI - AP - 521456



Date: 22-10-2021

To,

The Principal

R K College of Engineering

Through HOD-MBA

Sub : Request permission to conduct Two-Day Seminar on "E-commerce Challenges" -
Regarding.

Sir,

I am writing this letter to request permission to conduct a seminar on 26-10-2021 & 27-10-2021 on " E-commerce Challenges ". This seminar will be very useful to the students with regard to Utilizing this powerful tool wisely has become eminently important for business-to-business (B2B) companies.

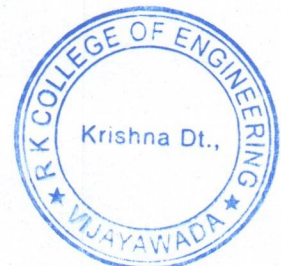
Yours Sincerely

A.Muralikrishna

Forward to principal sir

HOD MBA
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Vijayawada, AMARAVATI-521 456.

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Date:23-10-2021

To

Mr. Dr. N.SivaSurendra , Proffesor

PSCMR COLLEGE,VIJAYAWADA

Sir,

Subject: Request invitation for delivering Expert lecture for Two day seminar on
“ E-commerce Challenges” on 26-10-2021 To 27-10-2021 – Reg.

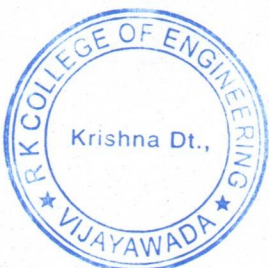
Respected sir,

The department of Management Studies organizing “TWO DAYS SEMINAR ON “ E-COMMERCE CHALLENGES” during 26-10-2021 & 27-10-2021 .

I am happy to invite you as a resource person.

I request you to accept the invitation and arrange to send the relevant study material so as to include in the course book a line of reply will be much appreciated.

Thanking You,




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Yours Sincerely



HoD – MBA



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Date: 26-10-2021

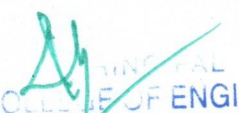
Two Day Seminar On "E-COMMERCE CHALLENGES"

Organized by
Department of Management Studies
R K College of Engineering, Vijayawada

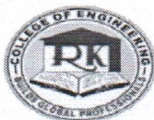
PROGRAMME FLOW DAY – I :

Time	Speaker	Topic to be delivered
10.00 AM to 10.15 AM	A.Muralikrishna	Welcome speech
10.15 AM to 10.30 AM	Mr. N.DhanunjayaRao	Introduction about the program
10.30 AM to 11.30 AM	Dr.N. Siva Surendra ,Professor MBA,M.Com,M.Phil,Ph.D PSCMR college of Engineering & Technology drsivasurendra@gmail.com +91-9885385676	➤ Importance of E-commerce ➤ Level of E-commerce in earlier stages
11.30 AM to 11.45	TEA BREAK	
11.45 AM to 01.00 PM	Dr.N. Siva Surendra ,Professor MBA,M.Com,M.Phil,Ph.D PSCMR college of Engineering & Technology drsivasurendra@gmail.com +91-9885385676	➤ Structure of E- commerce ➤ Development of E-commerce
01.00 PM to 02.00 PM	LUNCH BREAK	
02.00 PM to 03.30 PM	Dr.N. Siva Surendra ,Professor MBA,M.Com,M.Phil,Ph.D PSCMR college of Engineering & Technology drsivasurendra@gmail.com +91-9885385676	➤ Recent Trends in E-commerce ➤ People choices in E-commerce

Coordinator: A.Muralikrishna


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Date: 27-10-2021

Two Day Seminar

On

"E-COMMERCE CHALLENGES"

Organized by

Department of Management Studies

R K College of Engineering, Vijayawada

PROGRAMME FLOW/ DAY – II :

Time	Speaker	Topic to be delivered
10.00 AM to 10.15 AM	A.Muralikrishna	Welcome speech
10.15 AM to 10.30 AM	Dr.N. Siva Surendra ,Professor MBA,M.Com,M.Phil,Ph.D PSCMR college of Engineering & Technology drsivasurendra@gmail.com +91-9885385676	➤ Challenges of E-commerce
10.30 AM to 11.30 AM	TEA BREAK	
11.30 AM to 11.45	Dr.N. Siva Surendra ,Professor MBA,M.Com,M.Phil,Ph.D PSCMR college of Engineering & Technology drsivasurendra@gmail.com +91-9885385676	➤ Web Site Issues
11.45 AM to 01.00 PM	LUNCH BREAK	
01.00 PM to 02.00 PM	Dr.N. Siva Surendra ,Professor MBA,M.Com,M.Phil,Ph.D PSCMR college of Engineering & Technology drsivasurendra@gmail.com +91-9885385676	➤ Customer Preferences on E-Commerce
02.00 PM to 03.30 PM	Feedback from the participants and vote of thanks by Mr. A.Murali krishna	

Coordinator: A.Muralikrishna

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Date: 26-10-2021

Report on Two days seminar on “E-COMMERCE CHALLENGES”

Title: “ E-commerce Challenges ”

Expert: Dr.N. Siva Surendra ,Professor

MBA,M.Com,M.Phil,Ph.D

PSCMR college of Engineering & Technology

drsivasurendra@gmail.com

+91-9885385676

Date: 26th & 27th of October,2021

Venue: Room Number G3, Department of Management Studies, RKCE.

Coordinators: A.Muralikrishna

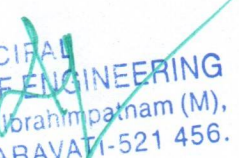
Organized by: Department of Management Studies

Total Participants attended: 100

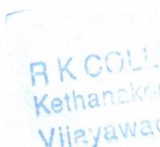
The Students are attended to the seminar on “E-commerce Challenges” with full enthusiastically throughout a day. Dr.N. Siva Surendra ,Professor has elaborately explained about the process and advantages of “E-commerce Challenges” Moreover he has explained about the various trends in E-commerce. The detailed topics are showed in program flow. The seminar was very useful as well as effective for the participants.


Coordinator




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Resource Person Profile

Presently Working as Professor of Department of Management Studies at PSCMR college of Engineering & Technology, Vijayawada. Former Head of the Department in MBA at MVR college of Engineering & Technology, Paritala. Having 17 years of Teaching experience and Giving Guidance to the students for their Projects.

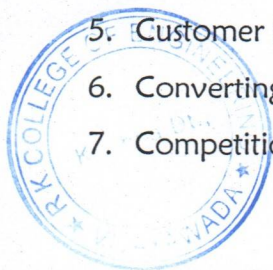
E-commerce :

The term was coined and first employed by Dr. Robert Jacobson, Principal Consultant to the California State Assembly's Utilities & Commerce Committee, in the title and text of California's Electronic Commerce Act, carried by the late Committee Chairwoman Gwen Moore (D-L.A.) and enacted in 1984.

E-commerce typically uses the web for at least a part of a transaction's life cycle although it may also use other technologies such as e-mail. Typical e-commerce transactions include the purchase of products (such as books from Amazon) or services (such as music downloads in the form of digital distribution such as iTunes Store). There are three areas of e-commerce: online retailing, electronic markets, and online auctions. E-commerce is supported by electronic business. The existence value of e-commerce is to allow consumers to shop online and pay online through the Internet, saving the time and space of customers and enterprises, greatly improving transaction efficiency, especially for busy office workers, but also saving a lot of valuable time.

E-commerce Challenges :

1. Cyber & Data Security
2. Online Identity Verification
3. Attracting the Perfect Customer
4. Customer Loyalty
5. Customer Experience
6. Converting Shoppers into Paying Customers
7. Competition & Competitor Analysis



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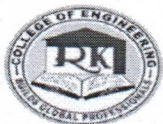
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STUDENT ATTENDANCE FOR SEMINAR ON "E-COMMERCE CHALLENGES"

Sl.No.	Roll Number	Student Name	Signature Day - I	Signature Day - II
1	20MC1E0044	MOTEPALLI HARIKA	M. Harika	M. Harika
2	20MC1E0042	MATANGI RAMYA	Matangi	Matangi
3	20MC1E0041	MASIMUKKU CHINTAIAH	m.chintai	m.chintai
4	20MC1E0040	MARUMUDI SAGAR BABU	Sagar Babu	Sagar Babu
5	20MC1E0038	MANDA RAMYA	M. Ramya	M. Ramya
6	20MC1E0036	M V S D R S DEEKSHITHA	M.V.S.D.R.S.	M.V.S.D.R.S.
7	20MC1E0030	KAMALLA PRAVEEN	K. Praveen	K. Praveen
8	20MC1E0020	GUNTU SUDHEER BABU	Sudheer	Sudheer
9	20MC1E0011	DHANEKULA RAKESH	D. Rakesh	D. Rakesh
10	20MC1E0010	DASARI KAVYAPRAGNA	Kavya	Kavya
11	20MC1E0009	D SATISH KUMAR	Satish	Satish
12	20MC1E0075	YENUMALA RAVI KUMAR	Y. Ravi Kumar	Y. Ravi Kumar
13	20MC1E0070	THURANGI VIJAYABABU	T. Vijaya babu	T. Vijaya babu
14	20MC1E0069	TASLEEMA SHAIK	Tasleema Shaik	Tasleema Shaik
15	20MC1E0068	SRAVANAM SAI VAMSI	S. Sai vamsi	S. Sai vamsi
16	21MC1E0004	AVVARU RAJASEKHAR	Rajasekhar	Rajasekhar
17	21MC1E0006	BANDHANA VENKATESH	B. Venkatesh	B. Venkatesh
18	21MC1E0007	BATTINA SAMUEL	Samuel	Samuel
19	21MC1E0018	GARLAPATI NAGENRABABU	G. Nagenrababu	G. Nagenrababu
20	21MC1E0009	BIJJALA SAI SOWMYA	B. Sai Sowmya	B. Sai Sowmya
21	21MC1E0002	A NAGULMEERAVALI	A. Nagulmeera	A. Nagulmeera
22	21MC1E0005	BALLA UMA RAVI NAG	Uma	Uma
23	21MC1E0012	CHATHALA SREEKANTH	C. Sreekanth	C. Sreekanth
24	21MC1E0013	CH SWAROOP NATH	Ch. Swaroop	Ch. Swaroop
25	21MC1E0014	CHILAKA VENU	C. Venu	C. Venu
26	21MC1E0016	GADDALA VEERABABU	G. Veerababu	G. Veerababu



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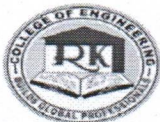
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27	19MC1E00i2	YALAGALA NARASIMHULU	Narasimhulu.Y	Narasimhulu.Y
28	19MC1E00F9	SK.SHABANA	Shabana	Shabana
29	19MC1E00F8	SINGA PICHU RAJU	S. Raju	S. Raju
30	19MC1E00F6	SHAIK MUNNY	S. MUNNY	S. MUNNY
31	19MC1E00F3	SHAIK JAMAL BASHA	Basha	Basha
32	19MC1E00F1	SHAIK ASIA BEGAM	Asia Begam	Asia Begam
33	19MC1E00E7	SAGGURTHI AKHILA	Akhila.S	Akhila.S
34	19MC1E00E2	P SURYA PRAKASH	Surya	Surya
35	19MC1E00D7	P TULASI GAYATRI	Tulasi	Tulasi
36	19MC1E00C5	P VENKATA SAI LAKSHMI	Lakshmi	Lakshmi
37	19MC1E00C3	P.L.V. MURALI KRISHNA	Krishna.P.L.V	Krishna.P.L.V
38	19MC1E00B0	MYLAPALLI DEVUDU	Devudu	Devudu
39	19MC1E00A7	MPRASANNA	Prasanna	Prasanna
40	19MC1E0089	LANKA RAMYA	Ramya	Ramya
41	19MC1E0088	K VAMSI KRISHNA REDDY	Krishna	Krishna
42	19MC1E0086	KOTARI RAJESHWAR REDDY	Rajeshwar Reddy	Rajeshwar Reddy
43	19MC1E0084	K.SAI SUBRAHMANYAM	Subrahmanya	Subrahmanya
44	19MC1E0081	K SHESHADRI	K. Shesha	K. Shesha
45	19MC1E0077	K NAGA PHANINDRA	Phanindra	Phanindra
46	18MC1A0510	BUDITHI SIVANI	Sivani	Sivani
47	18MC1A0511	CHINTHATI MOUNIKA	Mounika.C	Mounika.C
48	18MC1A0512	DASARI PRIYANKA	D. Priyanka	D. Priyanka
49	18MC1A0513	GANACHARI SURESH	Suresh	Suresh
50	18MC1A0514	GINJUPALLI SAI KUMAR	G. Sai Kumar	G. Sai Kumar
51	18MC1A0515	GOLLA PAVANI	Pavani	Pavani
52	18MC1A0516	GOLLORI JAYANTHI	G. Jayanthi	G. Jayanthi
53	18MC1A0517	GUDLURI VIJAY	Vijay	Vijay
54	18MC1A0518	GUGGILAPU NAGA TRIVENI	Triveni	Triveni
55	18MC1A0519	GUNIMINI KOTIREDDY	Kotireddy	Kotireddy

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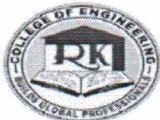
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56	18MC1A0520	ILLURI RAMESH	I. Ramesh	I. Ramesh
57	18MC1A0521	JANAPALA SAI GOVIND	J. Sai	J. Sai
58	18MC1A0522	KANTIPUDI KEERTHI	Keerthi	Keerthi
59	18MC1A0523	KATARAPU NAGA RAJU	K. Nagaraju	K. Nagaraju
60	18MC1A0524	KATTABATTINA GOPINADH	Gopi	Gopi
61	18MC1A0525	KOMMINENI KRANTHI	Kaanthi.K	Koranthi.K
62	18MC1A0526	KONDISETTY TARUN SAI	Tarun	Tarun
63	18MC1A0425	SHAIK HANEEF	Haneef	Haneef
64	18MC1A0426	SHAIK IMRAN	S. Imran	S. Imran
65	18MC1A0427	SHAIK MASTAN BE	Mastan.S	Mastan.S
66	18MC1A0428	SHAIK YASMIN	Yasmin	Yasmin
67	18MC1A0429	VANAMALA GANGAPRASAD	Prasad.V	Prasad.V
68	18MC1A0430	V NARAYAN REDDY	Narayana	Narayana
69	17MC1A0422	KOPURI VINESH	K. Vinesh	K. Vinesh
70	19MC1A0208	KUMMARI SRAVANI	Sravani	Sravani
71	19MC1A0209	LEKKALA ASWINI	L. Aswini	L. Aswini
72	19MC1A0210	MONDLA VEERESH	Veesh	Veesh
73	19MC1A0211	MUPPETI VANITHA	M. Vanitha	M. Vanitha
74	19MC1A0213	PARIGI SURYANARAYANA	Surya	Surya
75	19MC1A0214	PATHAPALEM ANJALI	P. Anjali	P. Anjali
76	19MC1A0215	PEDAPUDI SIRISHA	P. Siri	P. Siri
77	19MC1A0216	PIDIGE RAJESH	Rajesh.P	Rajesh.P
78	19MC1A0130	SK DASTAGIRI BASHA	Basha	Basha
79	19MC1A0131	SHAIK RIYAZ	Riyaz	Riyaz
80	19MC1A0132	S JYOTHI SWAROOP	Swaroop.S	Swaroop.S
81	19MC1A0133	SUREDDY DEEPAK	S. Deepak	S. Deepak
82	19MC1A0134	VALLEPU NARENDRA	Narendra	Narendra
83	19MC1A0135	VANAPALLI LAVANYA	V. Lavanya	V. Lavanya
84	19MC1A0136	YARLA SRIRAM MANIKANTA	Sriram	Sriram



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85	19MC1A0137	Y CHAKRAVARTHI	Y.Chakravarthi	Y.Chakravathi
86	19MC1A0201	C KISHORE	C.Kish	C.Kish
87	19MC1A0202	CHEKKIRALA PAVAN	Pavan	Pavan
88	19MC1A0509	BANDI GANGA KALYANI	B.Ganga Kalyani	B.Ganga Kalyani
89	19MC1A0510	BAPATHU GANESH REDDY	Ganesh	Ganesh
90	19MC1A0511	B VENKATA SESHADRI	B.Sesh	B.Sesh
91	19MC1A0512	BHATTU VINOD	Vinod	Vinod
92	19MC1A0513	BIPIN SAI SRI NITIN KATAKAM	B. Vinod	B. Vinod
93	19MC1A0514	BODEMMANUR HASSAN	B. Hassan	B. Hassan
94	19MC1A0515	B RAJA MOUNIKA DEVI	Devi	Devi
95	19MC1A0516	B VENKATA DILEEP KUMAR	Dileep.B	Dileep.B
96	19MC1A0517	BORRA VASANTHA LAKSHMI	B.V. lakshmi	B.V. lakshmi
97	19MC1A0518	CHADIVE MANEESHA	C. manesha.	C. manesha.
98	19MC1A0519	CH CHAKRAVARTHY RAJU	C. fahruddeen	C. fahruddeen
99	19MC1A0520	CHAPALA FAKRUDDIN	C. fahruddeen	C. fahruddeen
100	19MC1A0521	CHAPPIDI LOKESHWARUDU	ch. lokeswarudu	ch. lokeswarudu

Coordinator

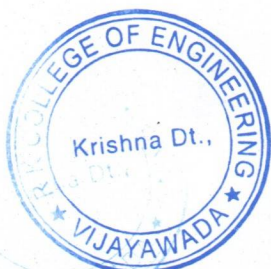
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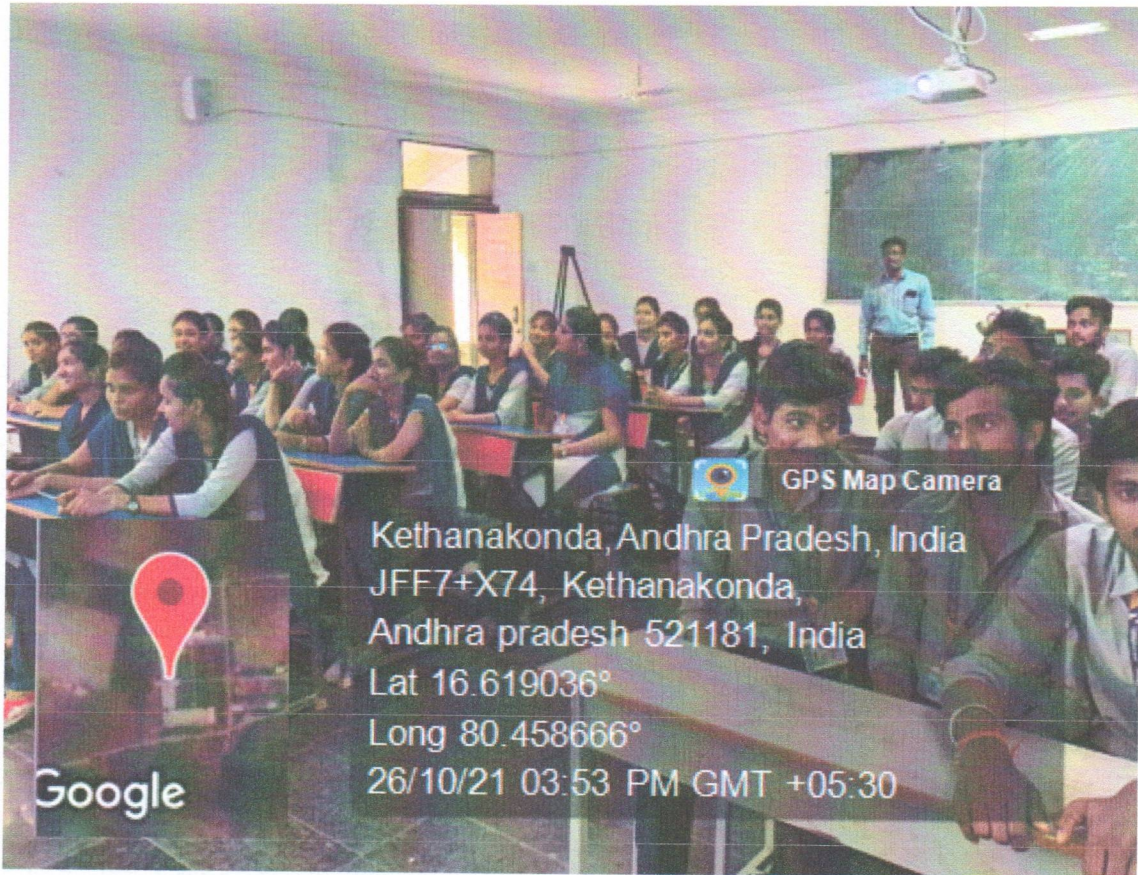
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GPS Map Camera

Kethanakonda, Andhra Pradesh, India
JFF7+X74, Kethanakonda,
Andhra pradesh 521181, India
Lat 16.619036°
Long 80.458666°
26/10/21 03:53 PM GMT +05:30

Google

“A Seminar on E-commerce Challenges”

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Feed Back on " E- Commerce Challenges "

Sl. No.	Roll Number	Information was new to you? (Yes/No)	Would you like to learn more about this topic? (Yes/No)	Rate* the Speaker Knowledge.	Rate* the Speaker presentation.	Rate* the content of slides.	Rate* the session compared to your expectations.	Rate* the Overall session	Additional comments
1	20MC1E0044	yes	yes	4	4	5	5	5	good.
2	20MC1E0042	yes	yes	4	4	5	5	3	good
3	20MC1E0041	yes	yes	5	5	5	5	5	Excellent
4	20MC1E0040	yes	yes	4	5	4	3	4	good
5	20MC1E0038	yes	yes	5	4	5	4	5	good
6	20MC1E0036	yes	yes	4	4	3	5	4	good
7	20MC1E0030	yes	yes	4	5	3	4	4	good
8	20MC1E0020	yes	yes	3	4	3	4	3	nice
9	20MC1E0011	yes	yes	5	5	5	5	5	Good
10	20MC1E0010	yes	yes	5	4	5	4	5	nice
11	20MC1E0009	yes	yes	5	4	3	4	4	nice
12	20MC1E0075	yes	yes	5	5	4	4	3	Nice
13	20MC1E0070	yes	yes	4	5	4	4	3	Good
14	20MC1E0069	yes	yes	3	4	4	4	3	Good



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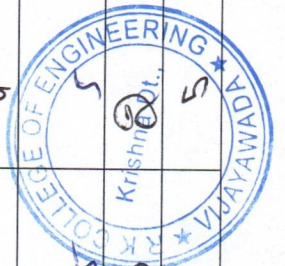
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15	20MC1E0068	Yes	Yes	4	4	4	4	4	Good
16	21MC1E0004	Yes	Yes	5	5	5	4	5	Excellent
17	21MC1E0006	Yes	Yes	4	5	4	5	4	Good
18	21MC1E0007	Yes	Yes	5	4	5	4	5	Good
19	21MC1E0018	Yes	Yes	5	5	4	4	4	Good
20	21MC1E0009	Yes	Yes	4	5	3	4	5	Good
21	21MC1E0002	Yes	Yes	4	5	4	5	5	Good
22	21MC1E0005	Yes	Yes	5	4	5	4	5	Excellent
23	21MC1E0012	Yes	Yes	4	4	5	5	5	Informative
24	21MC1E0013	Yes	Yes	5	4	5	4	5	Good
25	21MC1E0014	Yes	Yes	4	5	5	5	5	Excellent
26	21MC1E0016	Yes	Yes	4	5	4	5	5	Good
27	21MC1E0022	Yes	Yes	5	5	5	5	5	Excellent
28	21MC1E0024	Yes	Yes	4	3	5	5	5	Nice
29	21MC1E0048	Yes	Yes	5	3	5	5	5	Excellent



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30	21MC1E0008	Yes	Yes	4	5	4	5	4	Good.
31	21MC1E0034	Yes	Yes	5	5	5	5	5	Excellent
32	21MC1E0047	Yes	Yes	5	5	4	5	5	Nice
33	21MC1E0050	Yes	Yes	5	5	5	5	5	Excellent.
34	21MC1E0031	Yes	Yes	5	4	5	5	5	Excellent
35	21MC1E0010	Yes	Yes	4	4	5	5	4	Good.
36	21MC1E0021	Yes	Yes	5	5	5	4	4	Good.
37	21MC1E0032	Yes	Yes	3	5	4	3	4	Informative
38	21MC1E0043	Yes	Yes	5	5	5	5	5	Good.
39	21MC1E0017	Yes	Yes	5	4	3	4	5	Excellent
40	21MC1E0049	Yes	Yes	5	3	3	5	5	nice
41	20MC1A0309	Yes	Yes	4	4	4	4	4	Good
42	20MC1A0401	Yes	Yes	4	4	5	5	5	nice
43	20MC1A0403	Yes	Yes	5	3	5	5	3	Informative
44	20MC1A0405	Yes	Yes	5	5	5	5	5	Informative



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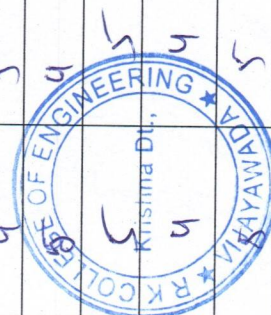
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45	20MC1A0407	Yes	Yes	4	5	5	4	5	Excellent.
46	20MC1A0409	Yes	Yes	5	5	4	5	4	Good.
47	20MC1A0411	Yes	Yes	5	4	5	5	5	Good.
48	20MC1A0415	Yes	Yes	4	3	5	4	3	Good
49	20MC1A0417	Yes	Yes	4	4	4	4	4	Good
50	20MC1A0419	Yes	Yes	5	5	5	5	4	Excellent
51	20MC1A0421	Yes	Yes	5	5	5	4	4	Good.
52	20MC1A0423	Yes	Yes	4	4	4	5	5	Good
53	20MC1A0425	Yes	Yes	5	5	5	5	4	Excellent.
54	20MC1A0427	Yes	Yes	4	5	3	3	4	Good
55	20MC1A0429	Yes	Yes	5	4	5	4	5	Good.
56	20MC1A0431	Yes	Yes	5	5	4	4	4	Nice.
57	20MC1A0433	Yes	Yes	5	5	5	5	5	Excellent
58	20MC1A0435	Yes	Yes	4	4	4	5	5	Good
59	20MC1A0437	Yes	Yes	5	5	5	5	5	Excellent.



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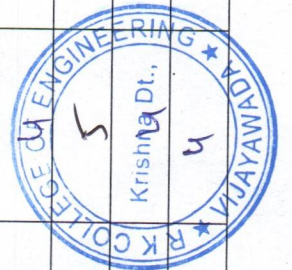
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60	20MC1A0439	Yes	Yes	3	4	5	5	4	Good
61	20MC1A0441	Yes	Yes	5	5	5	5	5	Excellent.
62	20MC1A0443	Yes	Yes	5	5	5	5	5	Good.
63	20MC1A0445	Yes	Yes	4	4	4	4	4	Good
64	20MC5A0204	Yes	Yes	4	4	5	5	4	nice.
65	20MC5A0205	Yes	Yes	5	5	5	5	5	Nice.
66	20MC5A0206	Yes	Yes	3	4	5	4	5	Good.
67	20MC5A0207	Yes	Yes	5	5	5	4	5	Excellent
68	20MC5A0208	Yes	Yes	4	5	4	5	4	Good.
69	20MC5A0209	Yes	Yes	3	4	5	5	5	Nice.
70	20MC5A0210	Yes	Yes	5	4	5	5	5	Nice.
71	20MC5A0211	Yes	Yes	3	4	5	5	5	Good.
72	20MC5A0212	Yes	Yes	5	5	5	5	5	Excellent
73	20MC5A0213	Yes	Yes	3	4	5	5	4	nice
74	20MC5A0214	Yes	Yes	4	4	4	5	4	Good.



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75	21MC1A0594	yes	yes	5	4	5	4	5	Good.
76	21MC1A0595	yes	yes	4	5	4	4	5	Good
77	21MC1A0596	yes	yes	5	3	3	4	5	nice
78	21MC1A0597	yes	yes	4	3	5	4	4	good
79	21MC1A0598	yes	yes	5	5	5	5	5	Excellent
80	21MC1A0599	yes	yes	4	5	5	5	4	Nice
81	21MC1A05A0	yes	yes	5	5	5	5	5	Excellent
82	21MC1A05A1	yes	yes	5	4	5	5	5	Excellent
83	21MC1A05A2	yes	yes	4	3	4	5	4	Good
84	21MC1A05A3	yes	yes	4	4	3	5	4	Nice.
85	21MC1A05A4	yes	yes	5	4	5	4	5	nice
86	21MC1A05A5	yes	yes	4	4	4	5	5	good
87	21MC1A05A6	yes	yes	4	4	4	4	4	Good
88	21MC1A05A7	yes	yes	4	3	4	3	3	PRINCIPAL GOOD
89	21MC1A05A8	yes	yes	3	3	4	4	4	RK COLLEGE OF ENGINEERING Kethanakonda V, Ibrahimpatnam M, Vijayawada AP - 521456



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90	21MC1A05A9	yes	yes	5	4	5	4	5	Excellent
91	21MC1A05B0	yes	yes	5	5	5	5	5	Good
92	21MC1A05B1	yes	yes	4	3	5	5	5	Informative
93	21MC1A05B2	yes	yes	3	4	4	4	4	Good
94	21MC1A05B3	yes	yes	4	5	4	4	5	Good
95	21MC5A0105	yes	yes	5	4	3	4	5	Informative
96	21MC5A0106	yes	yes	4	5	5	5	5	nice
97	21MC5A0107	yes	yes	3	5	4	3	5	Nice
98	21MC5A0201	yes	yes	4	4	5	5	5	nice
99	21MC5A0202	yes	yes	4	3	4	4	4	nice
100	21MC5A0203	yes	yes	3	4	5	4	4	good

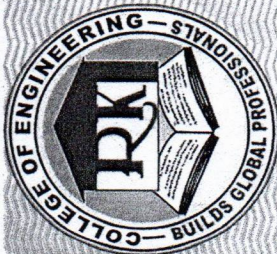


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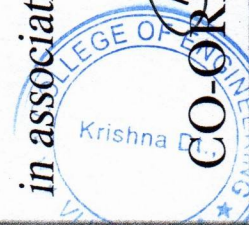


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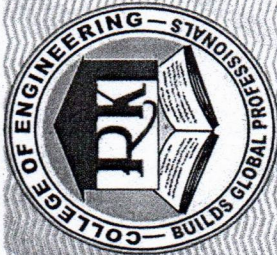
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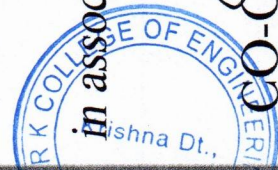


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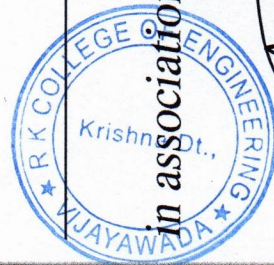


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